

SPRING/SUMMER 2018

BACKCHAT



- NEW JS X SERIES
- JCB LAUNCHES SITE DUMPER RANGE
- BRITISH IS BEST FOR SKELTON PLANT HIRE
- DALE HIRE BUYS JCB FOR THE FIRST TIME

JCB

GREENSHIELDS JCB

BACK CHAT



WELCOME

I would like to take the opportunity to thank all of our customers and the Greenshields team for their support to the business over the past 12 months. 2017 saw a number of significant changes for Greenshields JCB, and very pleasingly growth was recorded across all areas of the business making it an excellent year.

2018 has started well despite the miserable weather that we experienced in February and March. Now Spring has arrived, we sense a general uptake in activity which is encouraging.

The year has potential to be an exciting one with the launch of many new machines; the X-SERIES excavator, new 1-2 tonne mini excavators – including our first electric version – and a full range of new dumpers from 1 to 9 tonne.

Within the business, there is also a number of new developments that we are investing in for the future. These include continued recruitment of service technicians, a significant increase in staff training, securing a new and larger depot in Braintree to support Essex, and the renewal of our van fleet. All aimed to help us improve are support and service to our growing customer base.

James Richardson
Managing Director

LONG SERVICE AWARDS

This year we are celebrating the long careers of some of our very valued employees. Whilst Greenshields JCB has now been in existence for 22 years, these employees worked for our predecessors, Rayner JCB and Berkeley JCB, and remained with us when the two businesses merged in 1996 to form Greenshields JCB. Incredibly, we have more than 20 employees who have been with us over 15 years! Here, we have recognised those who have been with us for 30 years plus; Between them they have clocked up an incredible 231 years. Their knowledge and experience certainly enables us to offer a consistent service to customers and we take this opportunity to thank them all for their contributions:

Peter Tann	Workshop Foreman - Wrotham	45 yrs
Trevor Farr	Territory Manager	34 yrs
Keith Wilson	Parts Manager - Farnham	31 yrs
Glyn Godman	Systems Manager	31 yrs
Stewart Watling	Parts Van Sales – Hemel Hempsted	30 yrs
Paul Serby	Territory Manager	30 yrs
Peter Doe	Workshop Engineer - Farnham	30 yrs

GDPR

You've probably already seen lots about the upcoming changes to the General Data Protection Regulation and the use of customer data. You don't need to worry though, we will continue to remain respectful of your data and privacy at all times. As a business customer, we are required to use your information for various things and all of this is detailed within our **DATA PRIVACY POLICY** on our website. Behind the scenes, we have been super busy cleaning up our data and process policies and, as we progress on the GDPR journey, our Data Privacy Policy will be amended to reflect this.

BIGGER AND BETTER IN BRAINTREE

We're on the move in Essex. As a result of continued growth of our business in the area we have secured a lease on a bigger premises in Cooper Drive, which is just 300 metres from our current depot. At 13,640 ft² it is twice the footprint of the existing plot and provides us with the additional working space that we need now and in the future. Contractors are currently working on the building and we expect to move in June. The new Braintree depot will be an integral part of the business moving forward and will greatly increase our presence and support within Essex. We look forward to welcoming our customers to the new depot very soon.

MEET THE TEAM

Here at Greenshields JCB we have a very large 'behind the scenes' team without whom the business would run less efficiently. Our Service Controllers are an integral and very important part of our Service Department. They are responsible for scheduling our engineers as well as efficiently organising resources to quickly resolve situations; all whilst keeping our customers up to date with progress. This is a busy team that really makes a difference to our customers.



Here is just a selection of recent feedback:

"Just wanted to say thank you for getting the service done at that time – it helped out massively. Elliot is a nice lad and thanks for the cup – mum loved it!"

Patrick Nicholls, Nicholls Plant

"Thanks to you and the rest of the service team for providing a great service in often difficult circumstances."

"I would just like to say thanks for the professional, prompt and friendly service from your Farnham branch with regards to the repair of my mini excavator. From the first call I made to lodge the request, the call from the service team and the arrival of the service engineer, all did a great job. The engineer was there within 3 hours, quickly diagnosed the issue and came back first thing to fit the hose... just wanted to express my thanks for a job well done."

Mike Trussler



From left to right: Maria (Industrial and Totton area), Sara (all other 'Out of Area' customers), Tom (A-Plant), Amy (Wrotham and Burgess Hill areas), Dale (Hemel area), Frankie (Farnham area), Jack (Braintree area).

WE'RE RECRUITING COMPACT AND ACCESS EQUIPMENT SALES SPECIALISTS

We have two fantastic opportunities for ambitious individuals to join our sales teams in Hemel Hempstead and Braintree as Compact and Access Equipment Sales Specialists. Responsible for the sale of new and used machines, managing customers on a day to day basis and assisting the company to meet its sales and business objectives for the Compact and Access machine ranges we offer generous packages to work with a worldwide brand.

For more information and to apply please visit our website

<https://www.greenshieldsjcb.com/job-vacancy-compact-access-specialist/>

NEW JS X SERIES

JCB has launched a new generation of tracked excavators following one of the biggest investment programmes in its history. The company has ploughed £110 million into developing its 'X SERIES' which will compete in a global tracked excavator market where almost 190,000 machines are sold every year. The new machines are already rolling off production lines ready for Greenshields JCB customers.

EXTREME STRENGTH

It's taken 4 years of hydraulic, electronic and electrical development and thousands of hours of extreme endurance testing to build you a machine that doesn't

EXCEPTIONAL COMFORT

We've used ergonomic design, automotive quality materials and engineering excellence to deliver exceptional comfort. And with ride comfort and low noise to rival the best in the business, there's enough to make even the most demanding operator extremely happy.

EXCELLENT CONTROL

4 years of hydraulic development combined with the latest Japanese components have delivered the best balance of controllability and efficiency.

EXTREMELY EASY

Using latest ergonomic design and with the help of customer and operator feedback, the new 210X and 220X have been designed to be easy to use and easy to transport making it easy to get more work done.

For more information visit JCB.com

As you would expect the X SERIES is an evolutionary product which also contains high levels of innovation. Operators have been at the heart of its development and will find it extremely comfortable to use. Main features include a cab which is 15% larger, a 15% improvement in fuel consumption and it's also 10% more productive.

EXPERIENCE GREATER PERFORMANCE

We've invested 4 years of research and development and listened to 1,000 customers like you to build a machine that's ready to perform in the most extreme conditions; 55°C heat or freezing temperatures. A machine that works with extreme efficiency on the demolition site or non-stop in the quarry.

EXTRAORDINARY ATTENTION TO DETAIL

Building the new 210X and 220X involved a huge investment in state-of-the-art automotive style production facilities. We introduced new tooling, EPD coating, robot welding and established new relationships with many industry-leading suppliers to bring you not just great excavators but exceptional ones.

EXTENDED SERVICE INTERVALS

The new 210X and 220X have been designed with greater productivity in mind and that means spending more time working and less time being serviced. Longer service intervals, quality parts and easy access to maintenance points all help to save you time and money.

EXCEEDINGLY SAFE

At JCB we take safety very seriously and we make sure this forms an important part of the design process. So whether you're an operator, service engineer or site worker, we make working safer.





**SPECIAL PRICE
GENUINE JCB TRACKMASTER
RUBBER TRACKS**

X SERIES

DEMO DAYS - 23RD & 24TH MAY

You've seen the news, maybe you've seen our videos, but now is your chance to try the new JCB 220X in the flesh. On the 23rd and 24th May we are holding a number of local, 2 hour sessions demonstrating the capabilities of the new JCB 20 tonne tracked excavator. As well as a detailed walkaround of this all-new machine we will be giving you the opportunity to take the controls for yourself to see for yourself why it's received such excellent feedback. As well as the 220X, we will also be showing the JS131 tracked excavators, JCB 110 W Hydradig and some of the new dumper range. Hopefully you are able to attend on one of the days and look forward to catching up with you there. Of course we will be supplying refreshments to keep the energy levels topped up. To book your place please fill in the on-line booking form

<https://www.greenshieldsjcb.com/news/show/greenshields-jcb-host-x-series-sessions/>

180 x 72 x 35 cm	Fits JCB: HTD5 8008	£89	Fits JCB: 8014	£140
	Part Number: 332/H9909	Price per track ex VAT USUAL PRICE £128.24	Part Number: 332/H9889	Price per track ex VAT USUAL PRICE £196.71
230 x 96 x 33 cm	Fits JCB: 8016 8018	£152	Fits JCB: 8080 8085	£840
	Part Number: 332/H9847	Price per track ex VAT USUAL PRICE £209.53	Part Number: 332/H9870	Price per track ex VAT USUAL PRICE £1396.09

X SERIES | IT'S HERE!

Come and meet the new 220X on the 23rd or 24th May at the Surrey Training School, Farnham... You can even have a go yourself!

[Click here to book your place](#)



Farnham 01420 525900 | Barking 020 8532 7850 | Braintree 01376 550246 | Burgess Hill 01444 257252 | Hemel 01442 418700 | Totton 02380 427910 | Wrotham 01732 783660

GREENSHIELDS JCB



www.greenshieldsjcb.com

USED MACHINES FOR SALE



2013 JCB TELEHANDLER 540-170

55kw Tier4i engine. Sideshift.
Forks. 15.5 x 25 tyres.
S/N: 2179942 HOURS: 2,089

£40,750



2017 JCB TRACKED EXCAVATOR JCB JS130 LC PLUS

81kW Tier 4 final (AdBlue required).
Warranty + a JCB Finance subsidy (subsidy UK only).
S/N: 2424347 HOURS: 1,073

£60,000



2015 JCB TRACKED EXCAVATOR JCB JZ140

Isuzu Tier 3 engine. Hammer pipe. Low flow circuit. 3m dipper.
Hydraulic quick hitch + bucket. Climate control. 3 check valves.
700mm shoes. Undercarriage approx. 50%.
S/N: 1390340 HOURS: 3,869

£40,500



2005 JCB TELETRUK TLT30G

Gas engine (LPG). Standard partial cab.
4 spool valve block. Forks.
S/N: 0893733 HOURS: 3,089

£9,950

We are currently offering 0% interest Finance on approved JCB 'Select' machines. This 0% Interest Hire Purchase offer is available selected models with a maximum advance of 80% of cash price over 0+24 monthly payments. Offer ends for machines delivered by 31st August 2018. UK Businesses only. Terms apply. Ask for details.

0% INTEREST HP OVER 2 YEARS ON USED JCB SELECT MACHINES

AVAILABLE ON SELECTED MODELS. UK BUSINESS USERS ONLY. TERMS APPLY.
Greenfields JCB are authorised and regulated by the financial conduct authority.
Greenfields JCB are a credit broker and JCB finance are its preferred supplier of finance.

JCB LAUNCHES SITE DUMPER RANGE

In response to an industry-wide forum that is bringing together new guidance and standards for site dumper safety in the UK, JCB has launched the 7T-I Front Tip Hi-Viz site dumper to address the key safety concerns experienced on construction sites today – visibility, stability and operator protection.

This is part of a nine-model line-up of site dumpers that are easy to operate, reliable, durable and quick to turnaround for a rental company. The line-up includes a one tonne high-tip, three tonne front and swivel tip with

a choice of transmissions, six tonne front and swivel tip and a nine tonne front tip model.

JCB's six tonne front-tip and swivel-tip dumpers, along with the range-topping nine tonne front-tip machine, are all offered with a foldable ROPS/FOPS Level II frame as standard. JCB also offers a folding ROPS frame or SITESAFE cab as an option. All three machines are equipped with a front camera to increase visibility, complying with ISO 5006:2017, along with a sequenced drive-inhibit system to ensure that operators are

correctly seated and secure before driving, along with a range of other safety features.

The JCB 7T-I Front Tip Hi-Viz model features a reduced skip height and unique design which delivers huge improvements in visibility, while a longer wheelbase and lower centre of gravity boosts stability. Operator protection is assured through a ROPS/FOPS Level II JCB SITESAFE cab, which incorporates an integrated protection system, potentially allowing the operator to remain in the cab while being loaded.



Cover your machine with long life protection.

NEW

2 Boxes of 500g HP Grease Cartridges and a 500g Gun

£99

500g HP Grease Cartridge
Part Number: **4003/2020** (Pack Qty 12)

500g Grease Gun
Part Number: **400/R1471**

AND

4 for 3 on 400g HP Grease

400g HP Grease
Part Number: **4003/2017** (Pack Qty 24)

PLUS

20% OFF

12.5kg & 50kg HP and MPL-EP Grease

JCB HP Grease 12.5kg Keg
Part Number: **4003/2006**

JCB HP Grease 50kg
Part Number: **4003/2005**

JCB MPL-EP Grease 12.5kg Keg
Part Number: **4003/1506**

JCB MPL-EP Grease 50kg
Part Number: **4003/1510**

WHILE STOCKS LAST...

We're delighted to offer you special offers on two compact tracked excavator models with 2017 plates. Choose from a 48Z-1 or a 55Z-1 and each machine will come complete with JCB Hydraulic Quick Hitch and 3 Buckets - 24", 36" and 60" ditch maintenance bucket **FREE OF CHARGE**. Get in quick by emailing campaigns@gjcb.co.uk for full specs and prices.



We have a terrific offer on a range of generators, but ONCE THEY'RE GONE, THEY'RE GONE!

JCB FINANCE

£62.14 FROM PER WEEK

HIRE PURCHASE FINANCE OVER 3 YEARS ON SELECTED JCB GENERATORS IN STOCK
UK Business Owners only | Terms Apply

Model	Control Panel Type	Maximum Advance	0 + 36 Monthly Payment Profile	Weekly Equivalent
G40RS	DSE 7310	£8,955	£269.29	£62.14
G66QS	DSE 4520	£8,899	£267.61	£61.76
G116QS	DSE 4520	£10,746	£323.14	£74.57
G100RS	DSE 8610 (Synchronising)	£14,940	£449.26	£103.68
G150RS	DSE 8610 (Synchronising)	£19,845	£596.76	£137.71
G200RS	DSE 8610 (Synchronising)	£22,005	£661.72	£152.70
G500RS	DSE 8610 (Synchronising)	£49,046	£1,474.86	£340.35

CONTACT YOUR LOCAL DEALER...

GREENSHIELDS JCB





NEW JCB MINI EXCAVATOR RANGE A TOUGH CHOICE MADE EASY

JCB's New Generation 1t and 2t mini excavators make it easy to choose JCB when selecting your new machine. Three models: the 18Z-I, the 19C-I and the 19C-I Premium offer a choice of cab, canopy, conventional or zero tailswing and have been designed for the most demanding applications.



18Z-I

Operating weight standard dipper (kg)	1700
Gross engine power (kW/hp)	12.2/16.3
Dipper options (m)	0.95
Dig depth - dozer up (m)	2.27
Ground level reach (m)	3.83
Bucket tearout (kN)	18
Dipper tearout (kN)	10.4



19C-I

Operating weight standard dipper (kg)	1700/1850
Gross engine power (kW/hp)	12.2/16.3
Dipper options (m)	1.10/1.34
Dig depth - dozer up (m)	2.42
Ground level reach (m)	3.98
Bucket tearout (kN)	18
Dipper tearout (kN)	9.8/8.1



19C-I Premium

Operating weight standard dipper (kg)	1700/1850
Gross engine power (kW/hp)	12.2/16.3
Dipper options (m)	1.10/1.34
Dig depth - dozer up (m)	2.42
Ground level reach (m)	3.98
Bucket tearout (kN)	18
Dipper tearout (kN)	9.8/8.1

CHOOSE TOUGH



- 100% steel bodywork that withstands knocks but is cost effective to repair.
- Bushed dig end with hoses routed through the boom and dipper for durability.
- Solid cast rear door for maximum impact resistance.

CHOOSE SIMPLE



- Graphite impregnated bushes that only require greasing every 500 hours.
- Premium or rental specifications for ideal machine choice.
- Flat glass that allows simple, low cost replacement.

CHOOSE EASY



- 180° opening service door to access all cleaning and maintenance points.
- External re-fuelling access and easy pre-start checks.
- Spacious cab with excellent visibility and intuitive controls.

CHOOSE QUICK



- 10 tie down points ensure compliant, speedy machine transportation.
- Sloping undercarriage design gives minimal soil retention and fast cleaning.
- No daily greasing with easy to access maintenance and cleaning means quicker turnaround times.

CHOOSE ELECTRIC

JCB unveiled its first ever electric excavator in March – the quietest digger in its range and one delivering zero emissions.

The brand new JCB 19C-I E-TEC mini excavator was developed in top secret at JCB's World HQ in Staffordshire and will be available to customers later in the year. It forms part of a drive towards lower emissions and will allow contractors to work inside buildings and in emissions-sensitive inner city environments. It will also allow rail contractors to operate in tunnels and underground, without having to install costly exhaust extraction equipment. External noise, at 7dBA lower, is a massive five times quieter than its traditional diesel powered counterpart and means contractors can work after normal hours in urban streets without disturbing residents, as well operating in other noise sensitive environments including hospitals and schools. There is no compromise on digging performance with the fully charged electric machine capable of putting in a full shift in normal operation. And with no daily checks of coolant and engine oil levels required, the machine is off to work quicker than its diesel counterpart.



BRITISH IS BEST FOR SKELTON PLANT HIRE

Canterbury-based Skelton Plant Hire is one of Kent's leading rental businesses with a fleet of over 850 machines. The company has recently invested in JCB mini excavators from Greenshields JCB to complement their fleet of hire machines.

The company is a key supporter of British engineering and its focus is towards investing in products manufactured in the home market. Tim Skelton is the owner;

"JCB has remodelled and completely redesigned their mini excavator range to align the product alongside the tough competition already in the market place. We have added 5 and 6 tonne models to our fleet, namely the JCB 48Z-1 and JCB 55Z-1. These are true zero tail swing machines which do what it says on the tin; no rear overhang at all. They add another dimension and offering to our plant portfolio in this size range."

The high specification machines include air conditioned cab and Stereo CD/Radio for the operator. Hose burst check valves and ram guards are featured on all hydraulic lift cylinders along with fully automatic hydraulic quick hitches; LED lighting and key pad security linked to LiveLink Telematics.

This is critical for on-site safety and security and is not only a theft deterrent but also prevents unauthorised use. LiveLink offers the option to ring fence location and restrict operating hours – another feature that is appealing to both the hirer and its customers.

Having trialled the machines prior to making the investment, Tim was delighted with the response;

"We put the demo machines out on both self-drive and operated hire. The feedback was positive and it was indeed pleasing to learn that the engineering, build quality and drivability has come on leaps and bounds. The serviceability from our engineers' point of view is always a consideration and once again this was encouraging. The extended service schedules mean less downtime and lower cost of ownership which translates into a cost effective investment for Skelton Plant Hire and value for money hire rates to our clients. When coupled with JCB LiveLink, which enables us to monitor and diagnose the machine in real time from any computer, phone or tablet, the purchase of JCB minis helps us to minimise the amount of site service calls which are costly to us and inconvenient for our clients."



NATTA BUILDING CO. OPTS FOR SAFE DUMPERS

Natta Building Company Limited of Farnham is a progressive contracting group that specialises in finding innovative solutions for complex projects. Significant recent growth has led to a requirement for twenty new site dumpers and following an evaluation of the market, the company has chosen JCB's innovative new 9T front tip dumpers with cabs.

Site safety considerations played a huge part in the choice of the new style JCB dumpers and the impact-resistant cab was one of the key criteria. Such is the quality of the structure that the cabs can withstand being hit by a 13T excavator. They also feature tough, bulletproof glass. Another important aspect for Natta was speed, and the JCB dumpers feature a speedo as standard.

John Gormley, Plant Manager, at Natta was impressed by JCB's investment in producing site dumpers;

"Operator and employee safety is a huge consideration for us. The JCB dumpers were designed to directly address growing industry concerns over accidents and serious injuries involving site dumpers on construction sites. We were very pleased to see a manufacturer reacting to that. Greenshields JCB is an excellent company to deal with and they gave us every bit of information to help us make an informed choice."

The complete range is compliant with the latest safety legislation including ISO 5006:2017 and EN474.

The Natta Group's purpose-built training centre, the Construction Industry Safety Training Centre (CISTC) offer training on a large range of construction industry courses, including site dumper training. One of the units has been earmarked for this purpose.

CISTC is a CITB Approved Training Organisation (ATO) and is also fully accredited by the Construction Awards Alliance (CAA) and

CPCS. In early 2018 the centre was shortlisted for the CN Awards for Training Excellence.

As well as extensive range of health and safety courses the centre also provides basic training and certification for the CAA/CPCS Plant Operators scheme. Machine courses are undertaken on: excavators, telehandlers, forward tipping dumpers and mobile cranes, to name a few. A number of JCB machines are used to carry out the courses including a JS131 tracked excavator, a JCB 48Z, a 14m JCB Telehandler as well as the 9 tonne site dumper.



DALE HIRE

BUYS JCB FOR THE FIRST TIME



Dale Hire and Sales has been trading in mid and North Essex for over thirty years. Established by Christopher Dale, the business has grown to become a leading hire business and today has five fully stocked depots in the county offering a huge diversity of products and services.

The company was initially founded to accommodate the D.I.Y. market, but also now serves the utility, local authority and commercial sectors. The company's fleet reflects the varied nature of the customer base with a range of tools and gardening equipment complementing the larger site equipment.

Until recently the excavator fleet consisted of 100 machines – all competitive brands in the sub 1-tonne to 8 tonnes categories. As part of an update to the firm's 5-8 tonne fleet, an opportunity arose for Greenshields JCB to supply a new generation JCB 48Z zero tail swing compact excavator on evaluation. After several discussions and great feedback from customers the machine was purchased, having performed consistently well over a period of 3 months.

A couple of months later a quote was supplied for two x 8 tonne excavators and after a thorough walk round of a machine at the Greenshield's Braintree depot Dale Hire purchased two new JCB 86C's which have now been delivered and placed in the hire fleet.

Gordon Rogers is Company Director based at the Malden Depot;

"It's great to see some British made machines in the fleet. All the units are currently out on hire and we've had no problems with them whatsoever. It has been very easy to deal with Greenshields JCB from the initial evaluation through to final sale."



PG SITE SERVICES

Existing customer, PG Site Services, has extended its fleet of excavators with ten JS131's – the productive JCB Tier 4 tracked excavator that requires no DPF and no AdBlue! An ideal machine for the hire sector. Two of the new generation 18Z mini excavators were also bought to extend the fleet of compact machines. The family run plant hire business is celebrating its first decade in business in 2018. Having started in 2008 with a handful of mini diggers, ten years on the company is now operating a wide range of plant available featuring the latest technologies and designs. From micro diggers up to 22 tonne excavators, the fleet now includes rollers, dozers, dump trucks, telehandlers and other machines which are all available for self-drive or for hire with a qualified experience operator.

Dave Goodger, is the owner at PG Site Services and has been dealing with Greenshields JCB since he started the business;

"The service we receive from Greenshields JCB is great. James Richardson, the MD, is particularly hands on and he makes sure we get everything we need. The new JS131's are all currently out on hire – they are particularly suitable for us as a company because we send a lot of machines into Central London and they need to have Tier 4 engines. These 13-tonners meet the legislation without the need for a diesel particulate filter and therefore no AdBlue is required which makes life easier for our customers."



Dave recently attended the X SERIES launch at the JCB factory and quarry in Staffordshire and was impressed by the improvements to the range. He is hoping to purchase a new JCB 220X in the near future. Sons Lee, Paul and Sean, all Directors of the company, were also recently flown to the JCB HQ in the JCB helicopter. On board were Sir Anthony Bamford and his son, George, who both took a keen interest in PG Site Services and their relationship with JCB. The visit included a trip to the Story of JCB museum, a tour round the factory and lunch.



GREENSHIELDS

STORING RARE ARTEFACT

The Greenshields JCB depot in Barking has been providing a very different service, following the surprising discovery of a German V2 ballistic missile. For over 50 years, the highly rare artefact has been hidden in the River Roding but since its discovery, has been stored in the depot in the corner of the parts warehouse.

The V2 ballistic missile is of huge historical significance. Just five of the rockets are in existence worldwide and this example is in particularly good condition. Developed by

a German defence general and a German rocket scientist, the infamous V2, which bombed London and the South East in the final throes of the war, is now hailed as a feat of technological excellence and was the first long range missile to be actively used in combat. It could hurl a one ton warhead 50 miles high and hundreds of miles down to its target with devastating effect. The technology was later adapted to pioneer space travel!

The River Roding in Barking is opposite Greenshields JCB's Barking Depot and home

to a number of houseboats which were temporarily relocated whilst the river wall was being strengthened. Unbeknown to the occupants their floating homes were around right on top of a rocket that may just prove to be the one to hit a local church on a Sunday morning in 1945.

Today, the missile has now found its permanent home and has been moved to the Valence House Museum in Dagenham for public display.



FLANNERY PLANT

A recognisable name on major construction sites and road building projects up and down the UK, Flannery is a national hirer with a fleet of over 3000 machines. Headquartered in Wembley, the company has a sparkling new head office just metres from Wembley Stadium. Further depots in Newport, Birmingham, Manchester, Northumberland and Aberdeen, allow the business to deliver nationwide coverage.

The company prides itself on its investment in the most modern, environmentally friendly and cost effective machines and this includes many JCB machine. So far this year this includes 66 new JCB Telehandlers, 5 JCB Hydradigs and 5 JCB 3CX Contractors purchased from Greenshields JCB. The machines are all actively working on a variety of jobs.

A total of 5 Hydradigs have been bought by Flannery and anyone undertaking regular trips on the UK motorway network will undoubtedly have passed some of these machines. With excellent visibility, stability, manoeuvrability, mobility and serviceability the machine also has a tiny tailswing to ensure the operator has an excellent view of the working environment.



Flannery Plant Hire supported Building Equality at Pride in London last year with its uniquely wrapped 3CX. We think this look could really take off.

HOULIHAN & CO

Working for major housebuilders and commercial contractors, Houlihan & Co of Sunbury on Thames undertakes every aspect of groundworks and infrastructure works on sites throughout the South East. This year the company has replenished its fleet of JCB excavators with ten new machines in varying weight categories including the JS130/131/145/160. As a rule the company buys its own machines to work on site with operators employed by the company so that they can keep a tight control over quality. Greenshields JCB has been the supplier of choice for many years; according to Plant Manager, Grahame Garrett, the relationship 'just works';

"Greenshields JCB provides us with excellent service – both sales and aftersales. We have a great working partnership with the team there. Our requests are dealt with efficiently and parts are available off-the-shelf. The machines do everything we ask of them and our operators are happy. It works very well for us."

Houlihan works with another Greenshields JCB customer – PG Site Services – to carry out all machine movements – including picking up new equipment.



our depots

GREENSHIELDS JCB LTD

Gravel Hill Road, Alice Holt,
Farnham, Surrey GU10 4LG
Tel 01420 525900 Fax 01420 525925

GREENSHIELDS JCB LTD

Unit 1, Fresh Wharf Estate,
Highbridge Road, Barking,
Essex IG11 7BG
Tel 020 8532 7850 Fax 020 8591 9617

GREENSHIELDS JCB LTD

Unit 2 Tamdown Way,
Braintree, Essex CM7 7QL
Tel 01376 550246 Fax 01376 556150

GREENSHIELDS JCB LTD

Unit 2, Sheddingdean Business Centre,
Marchants Way, Burgess Hill,
West Sussex RH15 8QY
Tel 01444 257252 Fax 01444 254863

GREENSHIELDS JCB LTD

78a Maxted Road,
Hemel Hempstead,
Herts HP2 7DX
Tel 01442 418700 Fax 01442 418733

GREENSHIELDS JCB LTD

Unit 9 Lulworth Business Centre,
Nutswood Way,
Calmore Industrial Estate,
Totton, Southampton,
Hampshire SO40 3WW
Tel 023 8042 7910 Fax 023 8042 7919

GREENSHIELDS JCB LTD

Unit 7 Invicta Business Park,
London Road, Wrotham,
Sevenoaks, Kent TN15 7RJ
Tel 01732 783660 Fax 01732 886051

NEW VANS FOR EVEN GREATER EFFICIENCY

We have recently taken delivery of a fleet of 22 shiny new Mercedes-Benz vans from Rossetts Commercials. They will be used by our 65 mobile service engineers, who provide our customers with round-the-clock back-up. The vans feature comfortable, well-equipped cabs and cargo areas, racked out by storage conversion specialist Bott to carry tools and a comprehensive stock of spare parts for the best possible support in the field.

Simon Hoare, Greenshields JCB's General Manager-Aftermarket, explained why the Mercedes Benz brand was selected;

"We guarantee a four-hour response time to machine breakdowns, although we're often at the customer's site a lot more quickly than that. If we're to make good on that pledge it's essential that our own vans are reliable, and that if the worst happens we'll get the support we need. Our supplier offers a 24-hour after sales support, free emergency roadside assist and three year warranty as well as MobiloVan cover so we felt we would be very well supported."

Greenshields still operates 50 other vans which will be replaced over the next 24 months.



greenshieldsjcb



Greenshieldsjcb



Greenshields.JCBLtd



greenshieldsjcb/

Head Office:

GREENSHIELDS JCB LTD, Gravel Hill Road, Alice Holt, Farnham, Surrey GU10 4LG
Tel 01420 525900 Fax 01420 525925

Find the very latest information on the JCB product range at: www.greenshieldsjcb.com

GREENSHIELDS JCB